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CORPORATE FACT SHEET

Overview

National Purchasing Partners (NPP) is one of the nation's largest group purchasing organizations, helping member businesses reduce costs through lower pricing on a wide range of products and services. Established in 2001, NPP's family of business is responsible for more than \$6 billion in annual sales and serves members in construction, oil and gas, fire and rescue, healthcare, legal services, hospitality, nonprofits, government organizations, transportation, and professional services.

NPP membership is free to qualifying companies. There is no cost to join, no recurring charges, and no obligation to participate. Vendors pay a fee based on total sales; these vendor fees support the program's administration.

Headquarters

1100 Olive Way, Suite 1030, Seattle WA 98101

Phone

800.810.3909

Website

www.mynpp.com

Senior Management

Ken Freeman, Chief Executive Officer
Andrew Forrester, President
Bruce Busch, Chief Operating Officer
Sandra Wootton, Director Business Development

Ownership

NPP is owned by Virginia Mason Medical Center, a non-profit regional health care system.

Membership Profile

NPP's members include enterprises from sole proprietorships to the country's largest organizations, government agencies, and professional associations.

The majority of NPP's membership is comprised of small and medium-sized businesses in vertical markets that include: construction, oil and gas, fire and rescue, legal services, hospitality, nonprofits, government organizations, transportation, and professional services.

Key Vendors

Verizon Wireless, Goodyear Tire & Rubber, TalentWise, Staples Advantage, Global Crossing, John Deere, Grainger, Zoll, Airgas.

Member Advantages

- Economies of scale produce significant savings on a variety of essential business expenses, including cellular communications, tires, office supplies, and employment screening.
- No membership fees or obligation to participate.
- Easy enrollment:
 - Online: www.mynpp.com
 - Phone: 800.810.3909
 - e-mail: customerservice@mynpp.com
- NPP is not a reseller and maintains no inventory. In most cases, members can make purchases through their customary channels including vendors' local dealers or sales representatives.
- Friendly and accessible, NPP's Seattle-based customer service team is available by phone or e-mail to help members understand vendor programs and achieve the best possible benefits and savings.

NPP leverages the purchasing strength of its membership to negotiate lower prices on goods and services. Its goal is to empower members and reward creativity and innovation among vendors. To learn more about NPP, visit www.mynpp.com or call 800.810.3909.